## REVENUE

## 02 <br> REVENUE

MISSION:
To provide the revenue necessary for the support of state and local government programs through the fair and consistent application of the tax laws and through a comprehensive program of education that explains the responsibilities and rights of taxpayers; to operate the state lottery established in SDCL 42-7A in a secure, efficient, and profitable manner; to provide for the safety and well-being of consumers and the general public by regulating the gaming, and racing industries.

LEGAL CITATION: SDCL 10-1; SDCL 32; SDCL 42-7A; SDCL 47-7B.

| FUNDING SOURCE: | ACTUAL <br> FY 2010 |  | ACTUAL <br> FY 2011 |  | BUDGETED <br> FY 2012 |  | $\begin{gathered} \text { REQUESTED } \\ \text { FY } 2013 \end{gathered}$ |  | GOVERNOR'S RECOMMENDED FY 2013 |  | $\begin{gathered} \text { RECOMMENDED } \\ \text { INC/(DEC) } \\ \text { FY } 2013 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | 1,124,134 | \$ | 1,099,658 | \$ | 954,692 | \$ | 1,064,692 | \$ | 1,065,917 | \$ | 111,225 |
| Federal Funds |  | 0 |  | 2,546 |  | 0 |  | 0 |  | 0 |  | 0 |
| Other Funds |  | 60,711,068 |  | 61,368,429 |  | 58,911,149 |  | 58,951,149 |  | 59,590,813 |  | 679,664 |
| Total | \$ | 61,835,201 | \$ | 62,470,633 | \$ | 59,865,841 | \$ | 60,015,841 | \$ | 60,656,730 | \$ | 790,889 |
| EXPENDITURE DETAIL: |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal Services | \$ | 12,403,677 | \$ | 12,314,154 | \$ | 12,901,024 | \$ | 12,901,024 | \$ | 13,557,388 | \$ | 656,364 |
| Operating Expenses |  | 49,431,525 |  | 50,156,479 |  | 46,964,817 |  | 47,114,817 |  | 47,099,342 |  | 134,525 |
| Total | \$ | 61,835,201 | \$ | 62,470,633 | \$ | 59,865,841 | \$ | 60,015,841 | \$ | 60,656,730 | \$ | 790,889 |
| Staffing Level FTE: |  | 245.1 |  | 243.2 |  | 245.5 |  | 245.5 |  | 245.5 |  | 0.0 |

## 0210 Secretariat

MISSION:
To provide the revenue necessary for the support of state and local government programs through the fair and consistent application of the tax laws and through a comprehensive program of education that explains the responsibilities and rights of the taxpayers; to establish and implement policy decisions that affect the management of the department; to ensure the department's fiscal responsibility by utilizing all appropriate monies in an efficient and accountable manner; to account for and distribute revenues according to SDCL; to maximize automated systems, while minimizing administrative costs; to provide research and technology assistance, and collection services to the department; to provide legal assistance to the department; to actively investigate and prosecute violations of the criminal statutes of the revenue code.

|  | ACTUAL <br> FY 2010 |  | ACTUAL <br> FY 2011 |  | BUDGETEDFY 2012 |  | REQUESTEDFY 2013 |  | GOVERNOR'S RECOMMENDED FY 2013 |  | $\begin{aligned} & \text { RECOMMENDED } \\ & \text { INC/(DEC) } \\ & \text { FY } 2013 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FUNDING SOURCE: |  |  |  |  |  |  |  |  |  |  |  |  |
| General Funds | \$ | 127,644 | \$ | 163,417 | \$ |  | \$ | 0 | \$ | 0 | \$ | 0 |
| Federal Funds |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Other Funds |  | 3,196,326 |  | 3,151,975 |  | 3,516,258 |  | 3,516,258 |  | 3,617,176 |  | 100,918 |
| Total | \$ | 3,323,970 | \$ | 3,315,392 | \$ | 3,516,258 | \$ | 3,516,258 | \$ | 3,617,176 | \$ | 100,918 |
| EXPENDITURE DETAIL: |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal Services | \$ | 1,995,025 | \$ | 2,062,265 | \$ | 2,194,587 | \$ | 2,194,587 | \$ | 2,281,202 | \$ | 86,615 |
| Operating Expenses |  | 1,328,945 |  | 1,253,127 |  | 1,321,671 |  | 1,321,671 |  | 1,335,974 |  | 14,303 |
| Total | \$ | 3,323,970 | \$ | 3,315,392 | \$ | 3,516,258 | \$ | 3,516,258 | \$ | 3,617,176 | \$ | 100,918 |
| Staffing Level FTE: |  | 36.0 |  | 37.6 |  | 37.5 |  | 37.5 |  | 37.5 |  | 0.0 |


|  | $\begin{aligned} & \text { ACTUAL } \\ & \text { FY } 2010 \end{aligned}$ | ACTUAL <br> FY 2011 | ESTIMATED FY 2012 | ESTIMATED FY 2013 |
| :---: | :---: | :---: | :---: | :---: |
| REVENUES |  |  |  |  |
| Internet \& Phone Filing Collections | 620,679,247 | 725,766,876 | 740,000,000 | 750,000,000 |
| Remittance Center Collections |  |  |  |  |
| Department Collections * | 768,021,927 | 704,865,334 | 702,000,000 | 700,000,000 |
| Other State Agency Collections * | 110,578,691 | 175,955,329 | 175,000,000 | 175,000,000 |
| Total | 1,499,279,865 | 1,606,587,539 | 1,617,000,000 | 1,625,000,000 |

FY2011 Department Collections and Other State Agency Collections reflect the reorganization of Division of Insurance from Department of Revenue to Department of Labor and Regulation.

## PERFORMANCE INDICATORS

## Collections:

| Centralized Collections | \$17,187,753 | \$19,401,127 | \$17,000,000 | \$17,500,000 |
| :---: | :---: | :---: | :---: | :---: |
| Legal Staff: |  |  |  |  |
| Department Cases Opened | 567 | 630 | 600 | 600 |
| ISB Investigations | 127 | 157 | 120 | 120 |
| Remittance Center: |  |  |  |  |
| Department Documents Processed | 457,016 | 446,223 | 442,000 | 440,000 |
| Other Department Documents Processed | 52,119 | 53,958 | 53,950 | 53,950 |
| ENewletters | 57,010 | 54,784 | 55,000 | 55,000 |
| BUSINESS EDUCATION (Held/Attended) |  |  |  |  |
| Small Business Workshops | 9/224 | 9/215 | 9/240 | 10/250 |
| Contractor's Excise Tax Seminar | 7/72 | 8/91 | 8/100 | 8/100 |
| Sales Tax Seminar | 7/72 | 8/167 | 8/175 | 8/175 |
| Tri-State Contractors' Excise Tax Seminar * | 3/60 | 0/0 | 0/0 | 0/0 |
| Tri-State Sales Tax Seminar * | 4/126 | 0/0 | 0/0 | 0/0 |
| Border States Contractors' Excise Tax | 3/30 | 6/77 | 6/80 | 6/80 |
| Border States Sales Tax Seminar | 3/47 | 6/139 | 6/140 | 6/140 |
| Special Interest Group Presentation | 22/317 | 18/325 | 25/400 | 35/600 |

*lowa is no longer participating in seminars with surrounding states. This has eliminated the Tri-State seminars. The Department has increased the number of Border States seminars conducted each year.

## REVENUE

## 0220 Business Tax

MISSION:
To process sales, use, and contractors' excise tax payments; to ensure compliance with sales and use tax and contractor's excise tax laws through the efficient utilization of personnel; to administer municipal and special jurisdiction sales and use taxes, along with municipal excise tax enacted pursuant to SDCL 10-52; to maintain an efficient and reconcilable sales and excise tax accounts receivable system; to administer the construction refund programs; and, to promote sales tax equity on a national basis through simplification of sales tax laws and administration.

| FUNDING SOURCE: | ACTUAL <br> FY 2010 |  | ACTUAL <br> FY 2011 |  | BUDGETED <br> FY 2012 |  | REQUESTEDFY 2013 |  | GOVERNOR'S RECOMMENDED FY 2013 |  | RECOMMENDEDINC/(DEC)FY 2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| General Funds | \$ | 0 | \$ | 0 | \$ |  | \$ | 0 | \$ | 0 | \$ | 0 |
| Federal Funds |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Other Funds |  | 3,289,853 |  | 3,222,670 |  | 3,305,252 |  | 3,305,252 |  | 3,398,443 |  | 93,191 |
| Total | \$ | 3,289,853 | \$ | 3,222,670 | \$ | 3,305,252 | \$ | 3,305,252 | \$ | 3,398,443 | \$ | 93,191 |
| EXPENDITURE DETAIL: |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal Services | \$ | 2,439,353 | \$ | 2,383,184 | \$ | 2,428,700 | \$ | 2,428,700 | \$ | 2,518,587 | \$ | 89,887 |
| Operating Expenses |  | 850,500 |  | 839,486 |  | 876,552 |  | 876,552 |  | 879,856 |  | 3,304 |
| Total | \$ | 3,289,853 | \$ | 3,222,670 | \$ | 3,305,252 | \$ | 3,305,252 | \$ | 3,398,443 | \$ | 93,191 |
| Staffing Level FTE: |  | 49.0 |  | 48.1 |  | 47.0 |  | 47.0 |  | 47.0 |  | 0.0 |


|  | ACTUAL FY 2010 | ACTUAL <br> FY 2011 | ESTIMATED FY 2012 | ESTIMATED FY 2013 |
| :---: | :---: | :---: | :---: | :---: |
| REVENUES |  |  |  |  |
| Other Agency Collections | 12,344,545 | 14,851,258 | 14,500,000 | 14,500,000 |
| Collections: |  |  |  |  |
| State Sales Tax | 651,585,682 | 719,111,969 | 725,000,000 | 725,000,000 |
| Streamlined Sales Tax Collections * | 1,157,870 | 1,393,957 | 1,395,000 | 1,395,000 |
| Excise Tax | 70,477,345 | 65,697,771 | 68,000,000 | 70,000,000 |
| Telecom Excise Tax | 12,724,445 | 11,726,957 | 12,600,000 | 12,600,000 |
| City/Reservation Taxes | 283,357,460 | 285,781,843 | 287,000,000 | 287,000,000 |
| Reserved for Construction Project Refunds | 29,416,523 | 29,359,411 |  |  |
| Total | 1,061,063,870 | 1,127,923,166 | 1,108,495,000 | 1,110,495,000 |

*Revenues from Streamlined voluntary sellers deposited into the tax relief fund.

## PERFORMANCE INDICATORS

Cities/Tribes with Sales/Use Tax

| 250 | 256 | 258 | 262 |
| ---: | ---: | ---: | ---: |
| 78,919 | 78,399 | 78,600 | 79,000 |
| 158,496 | 152,664 | 153,000 | 153,000 |
| 751 | 669 | 700 | 700 |
| $\$ 4,998,633$ | $\$ 6,075,547$ | $\$ 6,000,000$ | $\$ 6,000,000$ |
| 391,301 |  |  |  |
| 113,302 | 380,380 | 381,000 | 381,000 |
| 51,655 | 132,952 | 145,000 | 160,000 |
| 41,000 | 36,543 | 37,000 | 37,000 |
| 38,212 | 40,000 | 40,000 |  |

Delinquent/Out-of-Balance Notices
Licensee Reviews *
Balance of Active Accounts
Receivable (July 1)
Total Paper Returns Processed
381,000
145,000
37,000
40,000
381,000
Internet and Phone Returns
Violations
$\begin{array}{lll}41,000 & 38,212 & 40,000\end{array} 0,000$

* Licensee reviews are an information interview with sales and contractor's excise licensees where the Revenue Agent explains how the applicable tax applies to that specific type of business. These reviews are not a detailed audit conducted on a business, but rather are targeted at $90 \%$ of the businesses that would not normally receive specific attention because of a delinquency, or an audit.


## 0230 Motor Vehicles

MISSION:
To ensure that motor fuel, special fuel, interstate fuel, and $3 \%$ excise tax are properly assessed and collected in accordance with Chapters 10-47B, $32-5 B$ and $32-3 A$; to ensure that proper motor vehicle and boat ownership documents are submitted on a timely basis so ownership transfer and title issuance can be accomplished pursuant to Chapter $32-3$ and $32-3 A$; to ensure dealers are licensed and operating in accordance with $32-6 B, 6 C, 6 D$, 6E 32-7A and 32-7B; to ensure that all prorate, commercial, and noncommercial vehicles are properly licensed and that all license fees have been remitted properly pursuant to $32-3,32-5,32-9$, and $32-10$; to assure proper collection of the $3 \%$ excise tax on all vehicles titled and registered in this state; to maintain proper records of collection and refund of tax on applications; to process all boat and motor vehicle registrations and certificates of title within five days of receipt; to maintain proper records through the automation of the system; to ensure prompt service on inquiries from the general public, law enforcement, financial institutions, and other government agencies; to provide for inspections of all motor vehicle, motorcycle, trailer, mobile home, boat and snowmobile dealers licensed in South Dakota; to detect any violations of South Dakota Code that apply to dealers and to affect lawful compliance with dealer laws and regulations; to approve or deny the issuance of dealer licenses to initial applicants; to ensure the collection of motor fuel taxes and commercial licensing fees in accordance with South Dakota laws; to collect and disburse taxes and fees in accordance with the International Registration Plan (IRP) and the International Fuel Tax Agreement (IFTA); to collect Unified Carrier Registration (UCR) fees and distribute to members of UCR; to collect petroleum release compensation (tank inspection) fees; to issue ethanol production payments; and, to issue refunds or grant an exemption from the $3 \%$ motor vehicle excise tax to tribal members who reside on land controlled by their tribe, track and account for dollars collected for the tribes based upon tribal agreements.


|  | $\begin{aligned} & \text { ACTUAL } \\ & \text { FY } 2010 \end{aligned}$ | ACTUAL <br> FY 2011 | $\begin{aligned} & \text { ESTIMATED } \\ & \text { FY } 2012 \end{aligned}$ | ESTIMATED FY 2013 |
| :---: | :---: | :---: | :---: | :---: |
| REVENUES |  |  |  |  |
| Motor Vehicle Fees | 92,272,876 | 98,294,487 | 106,000,000 | 106,000,000 |
| Motor Vehicle Commercial Fees | 15,135,230 | 16,571,466 | 16,600,000 | 16,600,000 |
| Motor Fuel Taxes | 148,458,391 | 147,124,888 | 148,000,000 | 148,000,000 |
| Total | 255,866,497 | 261,990,841 | 270,600,000 | 270,600,000 |
| PERFORMANCE INDICATORS |  |  |  |  |
| Certificates of Title Issued/Processing (Days) | 349,968/5 | 366,719/5 | 350,000/5 | 360,000/5 |
| Personal/Dealer License Plates Renewed | 14,856/3,268 | 17,974/3,636 | 15,000/3,300 | 18,000/4,000 |
| Vehicles Registered | 1,137,621 | 1,156,109 | 1,150,000 | 1,200,000 |
| Licensed Vehicle Dealers | 1,276 | 1,267 | 1,300 | 1,300 |
| IFTA Licenses | 2,820 | 3,007 | 2,800 | 3,000 |
| Suppliers/Out-of-State Suppliers | 73 | 72 | 75 | 75 |
| Importer/Exporter/Blender | 514 | 491 | 530 | 500 |
| Highway Contractors/Marketers | 598/1,261 | 606/1,280 | 600/1,300 | 600/1,300 |
| Gas Tax Refunds Processed | 4,369 | 3,948 | 1,300* | 0 |
| Power Units Prorated Under IRP* | 9,083 | 8,993 | 9,100 | 9,000 |
| Prorate Trailer ID Plates Issued* | 1,874 | 1,552 | 1,900 | 1,600 |
| Commercial Tonnage Stickers Sold | 39,100 | 37,671 | 40,000 | 38,000 |
| 30-Day Commercial Permits Sold | 3,742 | 3,663 | 3,800 | 3,700 |
| Harvest Permits Sold | 994 | 876 | 1,000 | 900 |
| Biodiesel Producers | 3 | 3 | 5 | 5 |
| Ethanol Producers | 17 | 17 | 17 | 17 |
| Ethanol Brokers | 9 | 9 | 10 | 10 |

*Refund program eliminated July 2011.

## 0240 Property and Special Taxes

MISSION:
To provide supervision and guidance on all matters pertaining to the issuance of licenses, stamps, and permits, and the collection and disposition of alcohol and malt beverage taxes, cigarette excise tax, franchise tax, estate/estate tax, mineral tax, severance tax, alcohol beverage brand registration fees, coin-operated washer-dryer permit fees, trading stamps, conservation tax, amusement machine registration fees, gaming license fee and tax; to provide guidance and information to all eligible persons throughout the state who may qualify under the provisions of the Sales Tax Refund (10-45A) or Property Tax Refund (10-18A) for the elderly and disabled; and, to audit claims and issue proper tax refund payments to those qualifying within the time prescribed by law.
To exercise general supervision over the administration of the property assessment and tax laws of the state and all assessing officers in the performance of their duties. Provide documental assessment to sales ratios as indications of the level of assessment in each county for use in equalizing assessments, distribution of state aid to education and determination of county compliance with assessment standards. Provide technical assistance and guidance in the assessment of all classes of property and assist agricultural land evaluation using modern detailed soil surveys. Determine the market value of the companies required to be centrally assessed, calculate gross receipts and taxes payable.


|  | ACTUAL <br> FY 2010 | ACTUAL <br> FY 2011 | $\begin{gathered} \text { ESTIMATED } \\ \text { FY } 2012 \end{gathered}$ | $\begin{aligned} & \text { ESTIMATED } \\ & \text { FY } 2013 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| REVENUES |  |  |  |  |
| Collections: |  |  |  |  |
| Special Taxes - State Funds | 102,731,417 | 83,099,239 | 95,000,000 | 95,000,000 |
| Special Taxes - Local Governments | 17,731,720 | 19,004,290 | 18,750,000 | 18,750,000 |
| Total | 120,463,137 | 102,103,529 | 113,750,000 | 113,750,000 |
| PERFORMANCE INDICATORS |  |  |  |  |
| Tax Refund Applications Received | 2,680 | 2,784 | 2,400 | 02,500 |
| Applications Refunded/Amount Refunded | 2,411/\$501,050 | 2,392/\$466,125 | 2,000/\$475,000 | 2,300/\$475,000 |
| Bank Franchise Returns/Qtr Reports Filed | 582/451 | 594/490 | 600/400 | 610/475 |
| Cigarette Wholesaler and Distributor Licenses | 86 | 81 | 80 | 80 |
| Cigarette Retailers Registered | 2,286 | 2,242 | 2,400 | 2,150 |
| Cigarette Stamps | 39,466,200 | 35,619,900 | 37,000,000 | 37,000,000 |
| Other Tobacco Products Reports Filed | 801 | 816 | 800 | 800 |
| Retail Compliance Checks/Cigarette Seizures | 891/125 | 682/1,348 | 450/100 | 750/110 |
| Liquor and Beer Licenses | 5,260 | 5,251 | 5,200 | 5,250 |
| Levies Approved | 3,800 | 3,850 | 3,900 | 3,900 |
| Tax Increment Finance Districts | 142 | 143 | 150 | 150 |
| Assessors Certified/Attendance at Annual | 174/120 | 160/125 | 180/130 | 175/125 |
| Centrally Assessed Companies | 159 | 159 | 160 | 160 |
| Property Transfers Analyzed | 38,500 | 38,405 | 39,000 | 39,000 |

## REVENUE

## 0250 Audits

MISSION:
To conduct audits of sales/use, contractor's excise, motor fuel, interstate fuel, prorate, franchise, severance, and estate/estate taxes to ensure compliance and increase revenues; and, to provide on-site taxpayer education as a component of the audit function.

| FUNDING SOURCE: | ACTUAL <br> FY 2010 |  | ACTUAL <br> FY 2011 |  | BUDGETED <br> FY 2012 |  | REQUESTEDFY 2013 |  | GOVERNOR'S RECOMMENDED FY 2013 |  | RECOMMENDEDINC/(DEC)FY 2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| General Funds | \$ | 0 | \$ | 0 | \$ | 0 | \$ | 0 | \$ | 0 | \$ | 0 |
| Federal Funds |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Other Funds |  | 3,516,083 |  | 3,551,384 |  | 3,587,705 |  | 3,627,705 |  | 3,871,956 |  | 284,251 |
| Total | \$ | 3,516,083 | \$ | 3,551,384 | \$ | 3,587,705 | \$ | 3,627,705 | \$ | 3,871,956 | \$ | 284,251 |
| EXPENDITURE DETAIL: |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal Services | \$ | 2,953,047 | \$ | 2,980,633 | \$ | 3,028,277 | \$ | 3,028,277 | \$ | 3,309,694 | \$ | 281,417 |
| Operating Expenses |  | 563,036 |  | 570,750 |  | 559,428 |  | 599,428 |  | 562,262 |  | 2,834 |
| Total | \$ | 3,516,083 | \$ | 3,551,384 | \$ | 3,587,705 | \$ | 3,627,705 | \$ | 3,871,956 | \$ | 284,251 |
| Staffing Level FTE: |  | 55.0 |  | 54.4 |  | 55.0 |  | 55.0 |  | 55.0 |  | 0.0 |

## PERFORMANCE INDICATORS

Assessments/Audits: *

| Sales \& Use/Excise Audits | 1,850 | 1,943 | 190 |
| :--- | ---: | ---: | ---: |
| Sales \& Use/Excise Assessment | $\$ 17,498,439$ | $\$ 27,385,679$ | $\$ 17,625,000$ |
| IFTA, Motor Fuel, Prorate Audts | 316 | 304 | 300 |
| IFTA, Motor Fuel, Prorate Assessment | $\$ 309,677$ | $\$ 545,343$ | $\$ 18,300,000$ |
| Total Audits | 2,166 | 2,247 | 300 |
| Total Assessment | $\$ 17,808,116$ | $\$ 27,931,022$ | 2,100 |
| 10,000 |  |  |  |

*Number of audits completed and audit assessments are based on the level of experience of the audit staff. The audit staff consists of 49 Sales, Use \& Excise TAx auditors, 5 Fuel Tax auditors and 4 audit managers. Currently $62 \%$ of the audit staff or 28 auditors have over 4 years of experience. As a result of resignations of senior audit staff in FY2011 the estimates for FY2012 are below FY2011 assessments and audit numbers. The level of experience has a direct affect on the number and types of audits which can be completed. Auditors with over four years of experience are capable of completing large complex audits with the potential for larger assessments.

## REVENUE

## 028 <br> Lottery

MISSION:
To operate the state lottery established in SDCL 42-7A in a secure, efficient, and profitable manner; to plan and market instant and on-line lottery games; and, to regulate and control video lottery game activities so as to maximize revenues for the state.

| FUNDING SOURCE: | ACTUAL <br> FY 2010 |  | ACTUAL <br> FY 2011 |  | BUDGETED FY 2012 |  | REQUESTEDFY 2013 |  | GOVERNOR'S RECOMMENDED FY 2013 |  | $\begin{aligned} & \text { RECOMMENDED } \\ & \text { INC/(DEC) } \\ & \text { FY } 2013 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| General Funds | \$ | 0 | \$ | 0 | \$ |  | \$ | 0 | \$ | 0 | \$ | 0 |
| Federal Funds |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Other Funds |  | 35,518,799 |  | 36,469,636 |  | 32,860,430 |  | 32,860,430 |  | 32,936,156 |  | 75,726 |
| Total | \$ | 35,518,799 | \$ | 36,469,636 | \$ | 32,860,430 | \$ | 32,860,430 | \$ | 32,936,156 | \$ | 75,726 |
| EXPENDITURE DETAIL: |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal Services | \$ | 1,474,678 | \$ | 1,428,592 | \$ | 1,662,113 | \$ | 1,662,113 | \$ | 1,728,652 | \$ | 66,539 |
| Operating Expenses |  | 34,044,122 |  | 35,041,044 |  | 31,198,317 |  | 31,198,317 |  | 31,207,504 |  | 9,187 |
| Total | \$ | 35,518,799 | \$ | 36,469,636 | \$ | 32,860,430 | \$ | 32,860,430 | \$ | 32,936,156 | \$ | 75,726 |
| Staffing Level FTE: |  | 29.5 |  | 28.8 |  | 30.0 |  | 30.0 |  | 30.0 |  | 0.0 |

## REVENUE

## 0281 Instant and On-line Operations - Info

MISSION:
To operate the state lottery established in SDCL 42-7A in a secure and efficient manner in order to maximize revenue to the state through the sale of instant and on-line lottery games.

| FUNDING SOURCE: | ACTUAL <br> FY 2010 |  | ACTUAL <br> FY 2011 |  | BUDGETED <br> FY 2012 |  | REQUESTEDFY 2013 |  | GOVERNOR'S RECOMMENDED FY 2013 |  | RECOMMENDEDINC/(DEC)FY 2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| General Funds | \$ | 0 | \$ | 0 | \$ | 0 | \$ | 0 | \$ | 0 | \$ | 0 |
| Federal Funds |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Other Funds |  | 32,782,264 |  | 34,796,441 |  | 30,370,889 |  | 30,370,889 |  | 30,424,144 |  | 53,255 |
| Total | \$ | 32,782,264 | \$ | 34,796,441 | \$ | 30,370,889 | \$ | 30,370,889 | \$ | 30,424,144 | \$ | 53,255 |
| EXPENDITURE DETAIL: |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal Services | \$ | 1,016,744 | \$ | 987,844 | \$ | 1,170,032 | \$ | 1,170,032 | \$ | 1,215,562 | \$ | 45,530 |
| Operating Expenses |  | 31,765,520 |  | 33,808,597 |  | 29,200,857 |  | 29,200,857 |  | 29,208,582 |  | 7,725 |
| Total | \$ | 32,782,264 | \$ | 34,796,441 | \$ | 30,370,889 | \$ | 30,370,889 | \$ | 30,424,144 | \$ | 53,255 |
| Staffing Level FTE: |  | 20.0 |  | 19.6 |  | 21.0 |  | 21.0 |  | 21.0 |  | 0.0 |

REVENUES
Instant Proceeds--General Fund
On-Line Proceeds--General Fund
On-Line Proceeds--Capital Construction Fund
$\quad$ Total

## PERFORMANCE INDICATORS

| Instant Games Introduced | 24 | 28 | 26 |
| :--- | ---: | ---: | ---: |
| On-Line Games Offered | 5 | 5 | 5 |
| Licensed Lottery Retailers--On-Line | 579 | 5 | 600 |
| Licensed Lottery Retailers--Instant Only | 14 | 584 | 11 |
| Prizes Paid to Players | $24,970,502$ | 13 | 600 |
| Retailer Commissions Paid | $2,529,437$ | $25,948,254$ | 11 |
| Instant Games Total Sales | $20,194,372$ | $2,568,998$ | $25,500,000$ |
| On-Line Games Total Sales | $25,205,968$ | $2,600,000$ | $2,500,000$ |
| Total Sales | $45,399,551$ | $2,162,374$ | $2,500,000$ |

## REVENUE

## 0282 Video Lottery

MISSION:
To operate video lottery with the utmost security, integrity, and efficiency in maximizing revenues to the state.

| FUNDING SOURCE: | ACTUAL <br> FY 2010 |  | ACTUAL <br> FY 2011 |  | BUDGETED <br> FY 2012 |  | REQUESTEDFY 2013 |  | GOVERNOR'S RECOMMENDED FY 2013 |  | $\begin{aligned} & \text { RECOMMENDED } \\ & \text { INC/(DEC) } \\ & \text { FY } 2013 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | 0 | \$ | 0 | \$ |  | \$ | 0 | \$ | 0 | \$ | 0 |
| Federal Funds |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Other Funds |  | 2,736,535 |  | 1,673,195 |  | 2,489,541 |  | 2,489,541 |  | 2,512,012 |  | 22,471 |
| Total | \$ | 2,736,535 | \$ | 1,673,195 | \$ | 2,489,541 | \$ | 2,489,541 | \$ | 2,512,012 | \$ | 22,471 |
| EXPENDITURE DETAIL: |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal Services | \$ | 457,934 | \$ | 440,748 | \$ | 492,081 | \$ | 492,081 | \$ | 513,090 | \$ | 21,009 |
| Operating Expenses |  | 2,278,602 |  | 1,232,447 |  | 1,997,460 |  | 1,997,460 |  | 1,998,922 |  | 1,462 |
| Total | \$ | 2,736,535 | \$ | 1,673,195 | \$ | 2,489,541 | \$ | 2,489,541 | \$ | 2,512,012 | \$ | 22,471 |
| Staffing Level FTE: |  | 9.5 |  | 9.1 |  | 9.0 |  | 9.0 |  | 9.0 |  | 0.0 |

## REVENUES

License Fees to VL Operating Fund Additional MFG. License Fee--General Fund Video Lottery Proceeds--Property Tax Video Lottery Proceeds--VL Operating Fund Miscellaneous Revenue

## Total

## PERFORMANCE INDICATORS

Machines Placed (12-Month Avg.)
Licensed Establishments (12-Month Avg.)
Licensed Operators
Licensed Distributors
Licensed Manufacturers

| ACTUAL |
| :--- |
| FY 2010 |


| $1,215,450$ |
| ---: |
| 45,000 |
| $106,500,470$ |
| $1,075,729$ |
| 212,772 |
| $109,049,421$ |


| ACTUAL |
| :--- |
| FY 2011 |


| ESTIMATED |
| :---: |
| FY 2012 |

ESTIMATED
FY 2013

## REVENUE

## 0293 Commission on Gaming - Info

MISSION:
To regulate the gaming and racing industries within the state of South Dakota; to promulgate rules; to enforce such rules and statutes; and, to collect and distribute funds derived from these industries.

| FUNDING SOURCE: | ACTUAL <br> FY 2010 |  | ACTUAL <br> FY 2011 |  | BUDGETEDFY 2012 |  | REQUESTEDFY 2013 |  | GOVERNOR'S RECOMMENDED FY 2013 |  | RECOMMENDED INCI(DEC) FY 2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| General Funds | \$ | 0 | \$ | 0 | \$ |  | \$ | 0 | \$ | 0 | \$ | 0 |
| Federal Funds |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Other Funds |  | 10,488,382 |  | 10,213,029 |  | 10,468,396 |  | 10,468,396 |  | 10,501,041 |  | 32,645 |
| Total | \$ | 10,488,382 | \$ | 10,213,029 | \$ | 10,468,396 | \$ | 10,468,396 | \$ | 10,501,041 | \$ | 32,645 |
| EXPENDITURE DETAIL: |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal Services | \$ | 842,672 | \$ | 782,529 | \$ | 864,521 | \$ | 864,521 | \$ | 896,401 | \$ | 31,880 |
| Operating Expenses |  | 9,645,710 |  | 9,430,500 |  | 9,603,875 |  | 9,603,875 |  | 9,604,640 |  | 765 |
| Total | \$ | 10,488,382 | \$ | 10,213,029 | \$ | 10,468,396 | \$ | 10,468,396 | \$ | 10,501,041 | \$ | 32,645 |
| Staffing Level FTE: |  | 15.1 |  | 14.0 |  | 16.0 |  | 16.0 |  | 16.0 |  | 0.0 |


|  | ACTUAL <br> FY 2010 | ACTUAL <br> FY 2011 | ESTIMATED <br> FY 2012 | ESTIMATED <br> FY 2013 |
| :---: | :---: | :---: | :---: | :---: |
| REVENUES |  |  |  |  |
| Gaming Fund: |  |  |  |  |
| Device Fee | 7,468,000 | 6,972,000 | 7,330,000 | 7,330,000 |
| Gross Revenue Tax | 9,005,756 | 8,995,691 | 9,000,000 | 9,000,000 |
| City Slot Tax | 244,551 | 252,182 | 250,000 | 250,000 |
| Application Fee | 111,601 | 86,155 | 100,000 | 100,000 |
| License Fee | 99,550 | 107,740 | 100,000 | 100,000 |
| Device Testing Fee | 11,535 | 12,874 | 12,000 | 12,000 |
| Penalties | 5,790 | 1,190 | 6,000 | 6,000 |
| Interest | 100,160 | 100,776 | 80,000 | 80,000 |
| Racing Revenues: |  |  |  |  |
| Dogs: |  |  |  |  |
| Commission | 29,085 | 27,551 | 25,000 | 25,000 |
| Licenses and Fines | 4,240 | 3,700 | 3,700 | 3,700 |
| Revolving Fund | 38,207 | 73,279 | 68,000 | 68,000 |
| Bred Fund | 31,365 | 38,983 | 36,000 | 36,000 |
| Horses: |  |  |  |  |
| Commission | 63,180 | 42,640 | 41,000 | 41,000 |
| Licenses and Fines | 19,020 | 47,765 | 19,000 | 19,000 |
| Revolving Fund | 117,759 | 307,085 | 295,000 | 295,000 |
| Bred Fund | 68,439 | 117,889 | 113,000 | 113,000 |
| Interest | 21,616 | 15,776 | 16,000 | 16,000 |
| Total | 17,439,854 | 17,203,276 | 17,494,700 | 17,494,700 |
| PERFORMANCE INDICATORS |  |  |  |  |
| Licenses Issued: |  |  |  |  |
| Manufacturers/Distributors | 11 | 13 | 13 | 13 |
| Operators/Retailers | 28/183 | 23/187 | 25/185 | 25/185 |
| Support/Key Employees | 1,515 | 1,495 | 1,500 | 1,500 |
| Device Licenses | 3,734 | 3,486 | 3,665 | 3,665 |
| Gaming Distributions | \$15,645,722 | \$15,385,190 | \$15,230,000 | \$15,230,000 |

